

# Procurement for NAHASDA-Funded Purchasing, Contracting and Other Activities

## Agenda



### Day 1

8:30 a.m.	Welcome, Opening Prayer (Optional) Opening Statement, Logistics
8:45 a.m.	Introductions
9:15 a.m.	Learning Objectives & Workshop Overview
10:00 a.m.	Break
10:15 a.m.	Understanding Indian Country Procurement
11:00 a.m.	Introduction to Procurement
12:00 p.m.	Lunch
1:00 p.m.	Procurement Principles and Methods
1:45 p.m.	Responsive and Responsible Contractors
2:15 p.m.	Break
2:30 p.m.	Indian Preference Requirements
3:00 p.m.	Group Exercise: Indian Preference
3:30 p.m.	Group Exercise: Presentation
4:15 p.m.	End of Day Discussion
4:30 p.m.	Adjourn



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## Day 2

8:30 a.m.	Review Objectives & Questions Recap
8:45 a.m.	Procurement Regulations & Terms
9:45 a.m.	Break
10:00 a.m.	Procurement Regulations & Terms
11:15 a.m.	Section Three Requirements, Regulations and Reporting
12:00 p.m.	Lunch
1:00 p.m.	Organization & Roles
1:45 p.m.	Procurement Policy Models
2:15 p.m.	Break
2:30 p.m.	Procurement Policy Models
3:00 p.m.	Procurement Ethics
3:30 p.m.	Sealed Bid Method, Non-Competitive & Small Purchase Methods
4:15 p.m.	End of Day Discussion
4:30 p.m.	Adjourn



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## Day 3

8:30 a.m.	Review Objectives & Questions Recap
8:45 a.m.	Sealed Bid Method, Non-Competitive & Small Purchase Methods
9:45 a.m.	<b>Break</b>
10:00 a.m.	Group Exercise: Bid Letting
10:30 a.m.	Group Exercise Presentations: Bid Letting
11:00 a.m.	Price and Cost Analysis (Including Cooperative Purchasing)
12:00 p.m.	<b>Lunch</b>
1:00 p.m.	Competitive Proposal Method
1:45 p.m.	Avoiding Sanctions, Penalties, Offenses
2:15 p.m.	<b>Break</b>
2:30 p.m.	Group Exercise: Development Project
3:00 p.m.	Group Exercise Presentations: Development Project
3:30 p.m.	Best Practices/Success Stories
3:50 p.m.	Wrap Up Discussion and Evaluations
4:00 p.m.	Help Session for Individual Questions (Optional)
4:30 p.m.	<b>Adjourn - End of Course</b>

