

# ONAP TRAINING

## Alternative Funding Opportunities



## VIRTUAL TRAINING

May 3-4, 2022 | 10:00 am – 4:00 pm Central Time

### TRAINING

Participants at this 2-day course will learn how to develop, finance and manage Tribal affordable housing projects utilizing NAHASDA, Low Income Housing Tax Credit Program (LIHTC), Federal Home Loan Bank Affordable Housing Program (AHP) and other gap financing programs. Discussion will include the necessary steps when planning an affordable housing project, information about how to prepare for and navigate the LIHTC application and closing process; secure appropriate GAP financing, leverage NAHASDA funds; manage investor expectations; and comply with program rules and requirements.

### REGISTRATION

Registration for this training is **FREE**, but you must register to attend. Registration is available online at [https://bit.ly/SPAItFund\\_May22](https://bit.ly/SPAItFund_May22).

Due to the current coronavirus pandemic, this training is being offered virtually.

### INSTRUCTIONS AND MATERIALS

Instructions on how to access the virtual training and a link to electronic materials will be emailed by Friday, April 29, 2022.

### TECHNOLOGY NEEDED

The training will be presented via an online platform. Participants will need a smart device (computer, laptop, tablet, or phone) with internet or WiFi connection. A web camera is not required but will be utilized if available.

### TRAINER

**Lorna Fogg**—Lorna is Vice President of RTHawk Housing Alliance, LLC., where she leads the companies Finance and Development division. She has been working in the Tax Credit Industry since 1995, previously as the Director of Acquisitions for Raymond James Tax Credit Funds (RJTCF) Inc., a Tax Credit Syndicator and later as President/CEO of Travois Inc., and most recently as a Partner/Owner at VitalSpirit LLC, an affordable housing consulting firm that specialized in Indian Country. While working for RJTCF, she was instrumental in the development of the successful implementation of using the Low-Income Housing Tax Credit (LIHTC) Program in Indian Country. Her experience included structuring successful projects (from an investor and developer's perspective), relationship building (with investors, state agencies, and tribal personnel), preparing financing applications, underwriting, construction draws, asset management, problem solving, and serving both as an investor and client liaison. As president of Travois, Lorna oversaw staff working in areas of Low Income Housing Tax Credits, gap financing, compliance, and New Markets Tax Credits and provided training and education to tribes, investors and other agencies. Lorna graduated from the University of South Florida with a degree in accounting.

**Robin Thorne**—Robin is Vice President of RTHawk Housing Alliance, LLC. where she leads the company's Training and Asset Management



division. Robin has been working with Tribal clients in developing and managing their Tribal Affordable Housing Projects since 2003, where she works directly with Tribal Housing Authorities, and their employees, Boards and stakeholders to ensure compliance with LIHTC, NAHASDA, AHP and other Affordable Housing program requirements. With the National American Indian Housing Council, Robin created the NAHASDA & Tax Credit Compliance Professional (NTCCP) curriculum and national certification program, which designates professional experience and expertise in continuing operational compliance under the two programs. Robin is certified as a National Compliance Professional Executive (NCPE) and a member of the NCP Advisory Board for the Housing Credit College. She is also a Housing Credit Certified Professional (HCCP), designated by the National Association of Home Builders (NAHB) and is a member of the HCCP Board of Governors. Robin graduated from the University of South Florida with a degree in Communications and English.